



AERC Surplus Sales and Management Solutions

Complete End-of-Life Asset Management

AERC Surplus Sales and Management Solutions provides businesses and organizations the ability to manage and track the disposition of all End-of-Life assets; retired assets; surplus equipment; Electronic Waste; capital equipment; and more.

- **INCREASE YOUR BOTTOM LINE** - Maximize revenue on surplus and End-of-Life assets
- **EXCEED ENVIRONMENTAL REQUIREMENTS** - We follow a 100% recycling, reselling or donating policy
- **TRACK ALL ASSETS** - From cradle to cradle, track for environmental and financial auditing

AERC SURPLUS SALES AND MANAGEMENT SOLUTIONS CAN MANAGE ALL OF YOUR SURPLUS EQUIPMENT INCLUDING:

Computers	Imaging	Printing	Telecom Equipment	Audio/Video	Excess Inventory
Electronics	Vehicles	Manufacturing	Furniture	Agricultural	Capital Equipment
Medical Equipment	Construction	Material Handling	Food-Service	Industrial	And more!

Either onsite or at one of our secure facilities, we determine the proper disposition for each surplus item. Then, our expert consultants will maximize the revenue paid back to your organization using any or all of the following processes:

RESALE OF ITEMS PUBLICLY

Registered eBay Trading Assistants provide:
 Valuation
 Marketing
 Online Sales
 Shipping
 Payments
 Revenue Sharing based on sales price

INTERNAL RESALE/REDEPLOYMENT OF ITEMS

Customized Websites for internal re-marketing
 Business Rules Based System

RECYCLING SERVICES

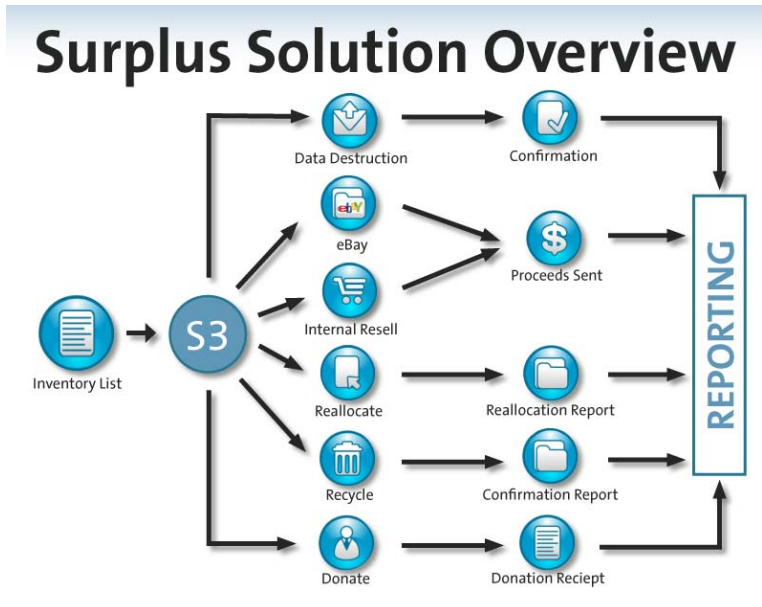
Provide complete services with a Zero-Waste-to-Landfill policy (see AERC brochures)

DONATION SERVICES

For items that will maximize revenue through donations versus sales, we will manage the process with through choice of beneficiary organizations.

SURPLUS SALES AND MANAGEMENT SOLUTIONS ARE PERFECT FOR:

- | | |
|---------------------------|--------------------------|
| Colleges and Universities | Hospitals |
| Governmental Agencies | Private Public Companies |



MAJOR BENEFITS OFFERED TO OUR CLIENT COMPANIES

- Custom distribution of sales proceeds to departments/divisions in your organization
- Integration to major accounting systems
- On-site or offsite surplus processing
- Custom surplus registration websites
- Custom reporting